



ABC Nevada Contractors Geared Up For Competition

Making your project bidding more competitive while enhancing your employee's benefits and keeping them working.

The ABC Nevada Chapter is excited to announce a new opportunity for Nevada's merit shop contractor that is sure to help save money on their health insurance. This is possible through the creation of the ABC Nevada Chapter Benefit Trust Fund, a qualified ERISA Trust, sponsored by the ABC Nevada Chapter for the benefit of its members and is governed under the direction of its designated Trustees.

What makes this program so distinctive is the fact this is the only Benefit Trust, in the history of Nevada, created specifically to support merit shop contractors, with the intention of providing competitive health insurance rates to ABC contractor members. ABC is proud to have spent over a year in order to bring its vision to fruition; the success of this program was delivered through the efforts of ABC by assembling a team of experts from the Health and Welfare Trust industry to provide the legal, administrative and marketing experience necessary to deliver a viable and competitive service for the members of the ABC Nevada Chapter.

The ABC Nevada Chapter Benefit Trust Fund offers an array of benefits which include medical and dental insurance plans through Health Plan of Nevada at a competitive rate. "The major advantages of this Trust go well beyond just competitive rates," said Dale Lowery, Trustee and President of D & D Plumbing, Inc., "the ABC Benefit Trust allows contractors to be more competitive when bidding on prevailing wage jobs by lowering the contractor's payroll burden." This is what separates the benefit of participating in a bona fide Trust Plan to other health insurance options currently available in the marketplace.

Cliff Springmeyer, ABC Nevada Chapter's Chair and President of Western Pacific Electric, believes the sponsoring of the ABC Benefit Trust creates many opportunities, "In addition to making our member contractors more competitive, the ABC Trust provides necessary key services to the contractor such as centralized administration for enrollment and billing, full COBRA administration, dollar banking for field workers, HIPAA, PPACA, regulatory notice compliance and fiduciary oversight." These consolidated services provide additional administrative savings unique to the ABC Nevada Chapter Benefit Trust.

"We are excited about working with the regional brokers of Nevada and have been met with tremendous optimism over the opportunities and services the ABC Nevada Chapter Benefit Trust Fund will offer their clients," said Rick Leon, Sr. Vice President of West Coast Group Benefits, the ABC Trust Consultants.

"ABC is proud that its Health Insurance program is the first of its kind in the history of Nevada for its contractor members. It is the first "non-union – union" model Benefit Trust in the entire state allowing merit contractors the same cost savings as union Health Benefit Trust programs," said Clara Andriola, President of ABC. "One of the major highlights of this program is it was designed to offset the payroll and worker's compensation liability of the fringe benefit requirement. There is nothing like this offering in Nevada and every merit shop contractor who is interested in saving money should be evaluating this competitive health benefit plan offering."

"Similar ABC efforts have been very successful throughout the nation," Cliff Springmeyer stated. The ABC Nevada Chapter Benefit Trust Fund is fully insured by United Healthcare companies, Health Plan of Nevada and Sierra Health and Life, offering HMO, PPO and ancillary products to the members of the ABC Nevada Chapter.

Bob Johnson, Trustee & Vice President of Major Projects with Helix Electric added, "We are committed and excited to bring this opportunity forward to the members of the ABC Nevada Chapter. To this point an enormous amount of work has been put into introducing a useful and viable service that has a history of success in our industry and gives our members an additional tool on their belt to gain work and compete across the state in the public arena."

To Learn More:

**Contact the ABC Nevada
Benefit Trust Consultants**

(888) 763-2722



Nevada Chapter